

Abbreviated Curriculum Vitae

JAMES ALAN BRANDER

Office Addresses:

University of British Columbia (UBC)

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Education

University of British Columbia: B.A. (Economics, 1975).
Stanford University: A.M. (1978); Ph.D. (Economics, 1979).

Present Positions

Asia Pacific Professor of International Business, Sauder School of Business, UBC
Senior Consultant, Delta Economics Group Inc., Vancouver, B.C.

Previous Positions

Assistant Professor, Department of Economics, Queen's University, 1979-84.
Associate Professor, Faculty of Commerce (now Sauder School), UBC, 1984-90.
Visiting Research Fellow, Research School of Social Sciences, Australian Nat. Univ. 1989-90
Chair of Policy Analysis Division, Faculty of Commerce (now Sauder School), UBC, 1990-93.
Associate Dean, Sauder School of Business, UBC, 1999-2003

Selected Other Professional Experience & Honours

Harry Johnson Prize (awarded annually to the author(s) of the paper judged to be the best paper published in the Canadian Journal of Economics in the preceding year (with B. Spencer), 1982

Faculty Research Fellow, Research Associate, National Bureau of Economic Res. 1983-2002.

Inaugural UBC Killam Research Prize, 1986

Bieley Prize, (UBC's "top research prize" given annually to one person), 1998

Co-Editor, *Journal of International Economics*, 1990-96.

Managing Editor, *Canadian Journal of Economics*, 1997-2001.

Research and Consulting

Major Research and Consulting Areas:

1. International Trade Policy
2. Industrial Economics (esp. Competition Policy and Intellectual Property)
3. Estimation of Economic Damages
4. Venture Capital Finance
5. Environmental and Resource Management

Consulting Experience: Clients, Industries, Types of Cases and Major Issues

Advice provided to a number of public and private sector clients with respect to international trade policy, competition and regulatory matters, intellectual property, and environmental policy in the following industries (among others): waste disposal, grocery retailing, natural gas, sugar, baby food, audio recording media, natural gas, zinc, MSG, sorbates, citric acid, steel, vitamins, women's clothing, venture capital finance, hydrogen peroxide, DRAM, automobiles.

Types of cases have included: anti-dumping, subsidies, mergers, abuse of dominant position, price-fixing (especially the measurement of damages), intellectual property, environmental planning, corporate strategy.

Expert Testimony Provided

Expert Witness Before Canadian International Trade Tribunal, 1995, sugar anti-dumping, witness for plaintiffs.

Expert Witness Before Canadian International Trade Tribunal, 1998, baby food anti-dumping, witness for plaintiffs

Expert Witness Before Canadian Copyright Board, 1999, audio recording media, witness for manufactures of recording media.

Expert Witness Before Canadian Copyright Board, 2000, audio recording media, witness for manufacturers of recording media.

Expert Witness Before Canadian International Trade Tribunal, 2002, steel safeguards, witness for Commissioner of Competition.

Expert Witness Before the Ontario Superior Court of Justice, 2006, women's clothing, witness for defendant in intellectual property case

Selected Publications: (See UBC website for a complete list.)

- 1) Brander, James A. (2005) *Government Policy Toward Business*, 4th. ed., Wiley: Toronto, Canada
- 2) Jean de Bettignies and James A. Brander (2006) "Financing Entrepreneurship: Bank Finance versus Venture Capital" *Journal of Business Venturing*, (forthcoming).
- 3) James A. Brander (2006) "The Effect of Ethical Fund Portfolio Inclusion on Executive Compensation", *Journal of Business Ethics*. (forthcoming).
- 4) Jen Baggs and James A. Brander (2006) "Trade Liberalization and Financial Leverage" *Journal of International Business Studies* 37 (March), 196-211.
- 5) James A. Brander and Thomas W. Ross (2006) Estimating Damages from Price-Fixing, *Canadian Class Action Review* 3 (No. 1, January) pp: 335-370.
- 6) James A. Brander, Raphael Amit and Werner Antweiler (2002) Venture Capital Syndication: Improved Venture Selection versus the Value-Added Hypotheses, *Journal of Economics and Management Strategy*, 11 (Fall) pp. 423-451.
- 7) Raphael Amit, James A. Brander and Christoph Zott (1998) "Why do Venture Capital Firms Exist? Theory and Canadian Evidence" *Journal of Business Venturing* 13 (November) pp. 441-548 (lead article). Reprinted in Lowell W. Busenitz, Harry J. Spinieza, and Mike Wright (eds.) *Venture Capital* (2003) Edward Elgar Publishing: Camberley, UK
- 8) Brander, James A. and M. Scott Taylor (1998) "Open-Access Renewable Resources: Trade and Trade Policy in a Two-Country Model", *Journal of International Economics* 19, 267-298.
- 9) Brander, James A. and M. Scott Taylor (1998) "The Simple Economics of Easter Island: A Ricardo-Malthus Model of Renewable Resource Use", *American Economic Review* 88 (March) 119-138.
- 10) Brander, James A. and M. Scott Taylor (1997) "International Trade between Consumer and Conservationist Countries", *Resource and Energy Economics* 19, 267-298.
- 11) Brander, James A. and M. Scott Taylor (1997) "International Trade and Open Access Renewable Resources: the small open economy case", *Canadian Journal of Economics* 30, 526-552.
- 12) Brander, James A. and Barbara J. Spencer (1994) "Trade Adjustment Assistance: Welfare and Incentive Effects of Payments to Displaced Workers", *Journal of International Econ.* 36, 239-262.
- 13) Brander, James A. and Steve Dowrick (1994) "The Role of Fertility and Population in Economic Growth: New Evidence from Aggregate Cross-National Data" *Journal of Population Economics* 7, pp. 1-25.
- 14) Brander, James A. and Anming Zhang (1993) "Dynamic Competition in the Airline Industry", *International Journal of Industrial Organization* 11, pp. 407-435.
- 15) Barbara J. Spencer and James A. Brander (1992) "Pre-commitment and Flexibility: Applications to Oligopoly Theory", *European Econ. Rev.* 36:8, pp. 1601-1626, December.
- 16) Brander, James A. (1992) "Comparative Economic Growth: Evidence and Interpretation", *Canadian Journal of Economics* vol. 25 (Nov), pp. 792-818 (This paper was the 1992 Innis Lecture at the Canadian Economics Association Meetings, Charlottetown, PEI, June 1992.
- 17) Brander, James A. and Michel Poitevin (1992) "Managerial Compensation and the Agency Costs of Debt Finance" *Managerial and Decision Economics* vol. 13, pp. 55-64.

- 18) Brander, James A. (1991) "Election Polls, Free Trade, and the Stock Market: Evidence from the 1988 Canadian General Election", *Canadian Journal of Economics*, vol. 24 (Nov), pp. 827-843.
- 19) Brander, James A. and Anming Zhang (1990) "Market Conduct in the Airline Industry: An Empirical Investigation", *Rand Journal of Economics*, vol. 21 (Winter), pp. 567-583.
- 20) Brander, James A. and Barbara J. Spencer (1989) "Moral Hazard and Limited Liability: Implications for the theory of the firm" *International Economic Review*, vol.30 (Nov), pp. 833-849.
- 21) Brander, James A. and Barbara J. Spencer (1988) "Unionized Oligopoly and International Trade Policy", *Journal of International Economics*, vol.24 (May), pp.217-234.
- 22) Brander, James A. and Tracy Lewis (1988) "Bankruptcy Costs and the Theory of Oligopoly", *Canadian Journal of Economics*, vol.21, (May) pp.221-243.
- 23) Brander, James A. and Barbara J. Spencer (1987) "Foreign Direct Investment, Unemployment, and Endogenous Taxes and Tariffs", *Journal of International Economics*, 22 (May) 257-280.
- 24) Brander, James A. and Tracy Lewis (1986) "Oligopoly and Financial Structure: the effects of limited liability" *American Economic Review* 76 (December) 956-970. Reprinted in Andrew Daughety, ed., *Cournot Oligopoly* (1988), Cambridge University Press: Cambridge, England.
- 25) Brander, James A. and Barbara J. Spencer (1985) "Ramsey-Optimal Two Part Tariffs: the Case of Many Heterogeneous groups", *Public Finance*, (No. 3), 335-346.
- 26) Brander, James A. and Barbara J. Spencer (1985) "Tacit Collusion, Free Entry and Welfare", *Journal of Industrial Economics* 33 (March), 277-294.
- 27) Brander, James A. and Barbara J. Spencer (1985) "Export Subsidies and International Market Share Rivalry", *Journal of International Economics* 17 (February), 83-100.
- 28) Brander, James A. and Barbara J. Spencer (1984) "Trade Warfare: Tariffs and Cartels", *Journal of International Economics* 16 (May), 227-242.
- 29) Brander, James A. and Jonathan Eaton (1984) "Product Line Rivalry", *American Economic Review*, 74 (June) 323-334.
- 30) Brander, James A. and Paul Krugman (1983) "A 'Reciprocal Dumping' Model of International Trade", *Journal of International Economics*, 15 (November) 313-321 (with Paul Krugman). Reprinted in J.M.Alec Gee and G. Norman, ed. *Market Strategy and Structure* (1993) Harvester Wheatsheaf: New York. Reprinted in Gene Grossman ed. *Imperfect Competition and International Trade* (1992) MIT Press: Cambridge, Mass.
- 31) Spencer, Barbara J. and James A. Brander (1983) "International R & D Rivalry and Industrial Strategy", *Review of Economic Studies*, 50 (October) 707-722 (with Barbara Spencer). Reprinted in David B. Audretsch ed. *Industrial Policy and Competitive Advantage* (1996) Edward Elgar Press: Cheltenham, UK.
- 32) Brander, James A. and Barbara J. Spencer (1983) "Strategic Commitment with R & D: The Symmetric Case", *Bell Journal of Economics*, 14 (Spring), 225-235.
- 33) Brander, James A. and Slobodan Djajic (1983) "Rent-Extracting Tariffs and the Management of Exhaustible Resources", *Canadian J. of Economics*, 16 (April) 289-299.
- 34) Spencer, Barbara J. and James A. Brander (1983) "Second Best Pricing of Publicly Produced Inputs: The Case of Downstream Imperfect Competition", *Journal of Public Economics*, 20, (February), 113-119.
- 35) Brander, James A. and Barbara Spencer (1981) "Tariffs and the Extraction of Foreign Monopoly Rent Under Potential Entry", *Canadian Journal of Economics* 14 (August) 371-384 (won Harry

Johnson Prize). Reprinted in Jagdish Bhagwati, ed. International Trade: Selected Readings, 2nd ed. (1987) MIT Press: Cambridge, Mass.

- 36) Brander, James A. (1981) "Intra-industry Trade in Identical Commodities", Journal of International Economics 11 (February), 1-14. Reprinted in M.L. Greenhut, and G. Norman The Economics of Location. Edward Elger Publishing, London. Reprinted in P. J. Lloyd and Herbert G. Grubel (eds) Intra-Industry Trade Edward Elgar Pub., Camberley, UK (2002).

Teaching

Courses Taught:

Managerial Economics
 Government and Business
 International Business
 International Trade Theory and Policy
 Microeconomic Theory (graduate level)
 Industrial Organization

Ph.D. Students Supervised

Student Name	Start Year	Comp. Year	Principal Supervisor	Co-Supervisor
Hwang, Hong	1980	1983	Brander	
Howe, Maureen	1985	1987	Heinkel	Brander et. al.
Poitevin, Michel	1984	1987	Schworm	Brander et. al.
Stein, Michael	1985	1988	Simunic	Brander et. al.
Smith, Maxwell	1987	1989	Kraus	Brander et. al.
Zhang, Yimin	1986	1989	Brander	
Pillay, Subramanian	1986	1990	Brander	
Zhang, Anming	1987	1990	Brander	
Parayre, Roch	1988	1991	Wehrung	Brander et. al.
Fullerton, Michael	1988	1992	Brander	
Vandenbosch, Mark	1990	1992	Weinberg	Brander et. al.
Van Amsberg	1993	1990	Brander	
Fu, Yuming	1991	1993	Helsley	Brander et. al.
Downie, David	1991	1994	Giammarino	Brander et. al.
Chapple, Clive	1994	1999	Brander	
Anderies, John	1995	1998	Colin Clark	Brander et. al.
Zott, Christoph	1995	1999	Brander/Amit	
Yu, Zhi hao	1996	1999	Taylor/Copeland	Brander et. al.
Agrawal, Ajay	1996	2000	Cockburn	Brander et. al.
Wagner, Don	1996	2000	Head	Brander et. al.
Deutsch, Yuval	1998	2002	Ross	Brander et. al.
Baggs, Jennifer	1998	2002	Brander/Head	
Finucane, Sean	2000	2004	Brander/Li	
Aviad Pe'er	2000	2005	Vertinsky	Brander, et. al.