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Abbreviated Curriculum Vitae

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At Carleton University:

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Education

Nanjing University, B.A. Honours (Economics), 1985
Carleton University, M.A. (Economics), 1987
University of Western Ontario, PhD (Economics), 1991

Present Positions

Full Professor, Department of Economics, Carleton University, Ottawa, Ontario

Senior Consultant, Delta Economics Group Inc., Vancouver, B.C.

Previous Positions

T.D. MacDonald Chair in Industrial Economics, Competition Bureau, Government of Canada,
1998 – 1999 and 2004 – 2005

Director, Ottawa-Carleton Joint Doctoral Program in Economics, 2001 – 2003

Assistant Professor (1991-1996) and Associate Professor (1996 - 2002), Department of
Economics, Carleton University

Senior Fellow, Department of Economics, National University of Singapore, 1997 - 1998

Director, Carleton Industrial Organization Research Unit, 1996 - 1998

Other Professional Experience & Honours

Co-Editor, *Journal of Economics and Management Strategy*, since 2004

Editorial advisor, *Canadian Journal of Economics*, 2002 - 2005

Research Achievement Award, Carleton University, 2000 - 2001

Listed in *Canadian Who's Who*, since 2001

Listed in *Who's Who in Canadian Business*, since 2002

Professional Affiliations

American Economic Association
Canadian Economics Association

Research and Consulting

Major Research and Consulting Areas:

1. Competition Policy
2. International Trade Policy
3. Regulatory Policy

Consulting Experience: Clients, Industries, Types of Cases and Major Issues

Advice provided to public sector clients with respect to a number of merger and civil matter competition cases in the following industries: airlines, automobile repairs, biotechnology, books, construction materials, consumer products wholesaling and retailing, financial services, insurance, office equipment, paper products, petroleum products, port terminal services, and video rentals. Specific important issues on which advice were provided have included: market definition, barriers to entry, effects of mergers, effects of intellectual property rights, and effects of buyer power.

Studies conducted for public sector clients with respect to regulatory policy and international trade policy. The issues studied have included: regulatory policy towards biotechnology and telecommunication services, barriers to international trade in services, WTO, and the effects of trade liberalization.

Selected Papers:

“Nuisance Suits and Contingent Attorney Fees,” *Review of Law and Economics*, forthcoming

“Liberalization of Trade and Investment in Telecommunication Services: A Canadian Perspective,” in *Services Industries and a Knowledge-Based Economy*, edited by Richard Lipsey and Alice Nakamura, 2006, University of Calgary Press

“Dynamic Stability in a Two-Country Model of Optimal Growth and International Trade,” (with Richard Brecher and Ehsan Choudhri), *Journal of Economic Dynamics and Control*, volume 29, 2005, 583-594

“Dominant Retailers and the Countervailing Power Hypothesis,” *RAND Journal of Economics*, volume 34, Winter 2003, 612-625

“A Theory of International Strategic Alliance,” *Review of International Economics*, volume 11, November 2003, 758-769

“Cooperating Upstream while Competing Downstream: A Theory of Input Joint Ventures,” (with Thomas Ross), *International Journal of Industrial Organization*, volume 21, 2003, 381-397

“Absolute and Comparative Advantage, Reconsidered: The Pattern of International Trade with Optimal Saving,” (with Richard Brecher and Ehsan Choudhri), *Review of International Economics*, volume 10, November 2002, 645-656

“Unemployment and Growth in the Long-Run: An Efficiency-Wage Model with Optimal Savings,” (with Richard Brecher and Ehsan Choudhri), *International Economic Review*, volume 43, August 2002, 875-894

“Measuring the Barriers to Trade in Services: Literature and Methodologies,” (with Lawrence Schembri), *Trade Policy Research*, 2002

“A Cournot-Nash Model of Family Decision Making,” (with Frances Woolley), *Economic Journal*, volume 111, October 2001, 722-748

“Selective versus Universal Vouchers: Modelling Median Voter Preferences in Education,” (with Edwin West), *American Economic Review*, volume 90, December 2000, 1520-1534

“Strategic Alliances, Shared Facilities and Entry Deterrence,” (with Thomas Ross), *RAND Journal of Economics*, volume 31, Summer 2000, 326-344

“Adoption of New Technology by a Lagging Country: Leapfrogging or No Leapfrogging?” *Pacific Economic Review*, volume 4, February 1999, 43-57.

“Refusals to Deal and Orders to Supply in Competitive Markets,” (with Thomas Ross), *International Journal of Industrial Organization*, volume 17 (1999), 399-417

“International Comparisons of Biotechnology Policies,” (with Alison McDermott), *Journal of Consumer Policy*, volume 21, December 1998, 527-550, reprinted in A. Mathias and B.M. Knoppers eds., *Biotechnology and the Consumer*, Kluwer Academic, 1999

“Orders to Supply as Substitutes for Commitments to Aftermarkets,” (with Thomas Ross), *Canadian Journal of Economics*, volume 31, November 1998, 1204-1224

“Refusals to Deal and Aftermarkets,” (with Thomas Ross and William Stanbury), *Review of Industrial Organization*, volume 13, No. 1-2, April 1998, 131-151

“Negotiating an Agreement on Global Warming: A Theoretical Analysis,” *Journal of Environmental Economics and Management*, Volume 32, No.2, February 1997, 170-188, reprinted in A.A. Batabyal ed., *The Economics of International Environmental Agreements*, Ashgate Publishers, 1999

“New Technology, Subsidies, and Competitive Advantage,” *Southern Economic Journal*, Volume 63, No. 1, July 1996, 124-139

“How Low is a Guaranteed-Lowest-Price?” *Canadian Journal of Economics*, volume 28, No.3, August 1995, 683-701

“Why Are Extended Warranties So Expensive?” (with Thomas Ross), *Economics Letters*, volume 45, No.2, June 1994, 253-257

“Refusal to Deal, Price Discrimination and Independent Service Organizations,” (with Thomas Ross), *Journal of Economics and Management Strategy*, volume 2, No.4, Winter 1993, 593-614

Teaching

Industrial Organization, International Trade, Microeconomic Theory