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Abbreviated Curriculum Vitae

GUOFU TAN

Office Addresses

At USC:

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Education

California Institute of Technology: M.Sc. in Economics, 1987, and Ph.D. in Economics, 1990.

Present Positions

Professor of Economics, Department of Economics, University of Southern California, Los Angeles, since July 2003.

Senior Consultant, Delta Economics Group Inc., Vancouver, Canada.

Previous Positions

Associate Professor of Economics, Department of Economics, University of British Columbia, Vancouver, Canada, 1996-2003.

T.D. MacDonald Chair in Industrial Economics, Competition Bureau, Government of Canada, 2000-2001.

Visiting Associate Professor of Economics, Hong Kong University of Science and Technology, Hong Kong, 1996-99

Assistant Professor of Economics, University of British Columbia, Vancouver, Canada, 1990-96

Other Professional Experience & Honours

Associate Editor, *International Journal of Industrial Organization*, since 2005.

Co-Editor, *Annals of Economics and Finance*, since January 2001.

Associate Editor, *International Economic Review*, from July, 1999 to December, 2001.

Board Member, *China Economic Quarterly*, since October 2001.

Fellow, *Chinese Economists Society*, since 1995.

Member of the Advisory Committee of the USC's Institute for Economic Policy Research, 2004-

Member of the Advisory Committee of the USC's US China Research Institute, 2005-

Research and Consulting

Major Research and Consulting Areas:

1. Competition Policy
2. Regulatory Policy
3. Auctions and Contracts
4. Regulatory reform in the Chinese Economy

Consulting Experience:

Advice provided to a number of public and private sector clients with respect to competition and regulatory matters in grocery retailing and IT industries.

Selected Publications:

“Ratifiability of Efficient Collusive Mechanisms in Second-Price Auctions with Participation Costs,” *Games and Economic Behavior* (forthcoming 2006) (with O. Yilankaya).

“Equilibria in Second-price Auctions with Participation Costs,” *Journal of Economic Theory* (forthcoming 2006) (with O. Yilankaya).

“Recent Developments in Industrial Economics: A Selective Survey.” In *Industrial Economics and Performance in Canada* (forthcoming 2006) edited by Z. Chen and M. Duhamel.

“The Market for Sweepstakes,” *Review of Economic Studies* 72 (2005), 1009-1027 (with S.H. Chew).

“External Threat and Collective Action,” *Economic Inquiry* 43 (July 2005), 519-530 (with E. Niou).

“Foreign Direct Investment and International Trade in a Continuum Ricardian Model,” *Journal of Development Economics* 77 (2) (August 2005), 477-501 (with L. Cheng and L. Qiu).

“The Affiliation Effect in First-Price Auctions,” *Econometrica*, Volume 73, Number 1 (January 2005), 263-277 (with J. Pinkse).

“The Economic Theory of Vertical Restraints,” *Review of Industrial Economics* 3(2) (2004), 1-23.

“Strategic Incentives of Divestitures of Competing Conglomerates,” *International Journal of Industrial Organization* 21(5) (May 2003), 673-697 (with L. Yuan).

“Foreign Direct Investment and International Fragmentation of Production,” In *Fragmentation: New Production Patterns in the World Economy*, edited by Sven Arndt and Henryk Kierzkowski, Oxford University Press, 2000 (with L. Cheng and L. Qiu).

“Equilibria in Networks,” *Econometrica*, Volume 67 (November 1999), 1407-1434 (with K. Hendricks and M. Piccione).

“Accountability, Viability, and Soft Budget Constraint,” *American Economic Review, Papers and Proceedings*, Volume 89, Number 2 (May 1999), 426-431 (with J. Lin).

“Entry and Exit in Hub-Spoke Networks,” *RAND Journal of Economics*, Volume 28, Number 2 (Summer 1997), 291-303 (with K. Hendricks and M. Piccione).

“Cost-Reducing Investment, Optimal Procurement and Implementation by Auctions,” *International Economic Review*, Volume 37, Number 3 (August 1996), 663-685 (with M. Piccione).

“A Simple Model of Expert and Non-Expert Bidding in First-Price Auctions,” *Journal of Economic Theory*, Volume 70 (1996), 501-515 (with M. Piccione).

“Optimal Procurement Mechanisms for an Informed Buyer,” *Canadian Journal of Economics*, Volume XXIX, Number 3 (August 1996), 699-716.

“An Arbitration Game and the Egalitarian Solution,” *Social Choice and Welfare*, Volume 12, Number 1 (1995), 29-41 (with W. Bossert).

“The Economics of Hubs: The Case of Monopoly,” *Review of Economic Studies*, Volume 62 (January 1995), 83-99 (with K. Hendricks and M. Piccione).

“Optimal Selling Strategies for Oil and Gas Leases with an Informed Buyer,” *American Economic Review, Papers and Proceedings*, Volume 83, Number 2 (May 1993), 234-239 (with K. Hendricks and R. Porter).

“Entry and R&D Costs in Procurement Contracting,” *Journal of Economic Theory*, Volume 68 (October 1992), 41-60.

Teaching

Courses Taught:

At the undergraduate level: Microeconomics, economics of government regulation of businesses, and managerial economics.

At the graduate (Ph.D.) level: Microeconomic theory, market structure & business behavior, industrial organization, regulation, and auction theory.

At the graduate (MBA) level: Managerial economics.